

# Glynn SRI Quality Growth

# **Strategy Overview**

- Socially responsible investing viewed through a common-sense
- Focus on multinational firms with wide competitive moats, consistent profitability, and strong balance sheets that we believe are not overly reliant on the economic cycle
- "Price follows earnings" philosophy seeking companies with the ability to consistently grow top and bottom line
- Focused strategy with high conviction, low turnover
- Experienced, entrepreneurial portfolio management team

### Composite Returns<sup>1</sup>

	Q2 2021	YTD	1 Year	3 Years	5 Years	7 Years	Since Inc.
JAG SRI QG Pure Gross	8.1%	17.3%	47.3%	26.8%	21.7%	16.3%	16.4%
JAG SRI QG Net	7.9%	16.9%	46.0%	25.7%	20.6%	15.2%	15.3%
S&P 500 TR	8.6%	15.3%	40.8%	18.7%	17.6%	14.1%	15.1%

## Sustainalytics ESG Scores<sup>2</sup>



- Our ESG risk is considered low, and is 18% lower than the benchmark



- The portfolio's exposure to ESG issues is 13% lower than the benchmark

# Composite Characteristics<sup>3</sup>

	JAG SRI QG	S&P 500 TR
P/E Ratio (forward 1-year estimate)	25.1	22.3
P/E Ratio (5-year average)	26.8	26.4
Price Cash Flow	22.1	18.2
Price/Book Ratio	6.7	4.5
Debt/Equity	58.9	36.5
Return on Equity	27.0	14.5
Asset Growth (5 year)	16.0	14.3
Beta (5 year)	1.1	1.0
Price/Earnings Growth (PEG)	1.3	1.5

### Top 10 Holdings4

Top To Hold	95
Security	% of Portfolio
Nvidia	5.0%
Microsoft	5.0%
Applied Materials	4.6%
Target	4.5%
Amazon	4.2%
Apple	4.2%
Adobe	4.2%
Alphabet Class C	4.2%
Walt Disney	4.1%
PayPal	3.6%

<sup>\*</sup>Benchmark for the ESG Risk Exposure is Sustainalytics Ratings + America Full - which are the 4,214 US domiciled companies covered by Sustainalytics research

<sup>1</sup> Returns presented are pure gross and net of management fees and include the reinvestment of all 3 Composite and Index Statistics as of 6/30/2021, provided by Advent Axys and calculated by JAG. returns are annualized.

income. Net of fee performance was calculated using actual fees. For periods longer than one year Characteristics calculations use holdings at market close on the stated date including cash and cash equivalents. See reverse side for information related to the calculation of certain statistics listed herein.

ESG risks. Lower exposure scores indicate that the constituent companies face less ESG risk. ESG Risk holdings are excluding cash and subject to change. Categories – Low: 0 - 35, Medium: 35 - 55, High: 55 - 100.

<sup>&</sup>lt;sup>2</sup> Source: Sustainanalytics. ESG Risk Exposure considers a company's sensitivity or vulnerability to <sup>4</sup> Supplemental information complements the SRI Quality Growth Composite Presentation. Top 10

# JAG Capital Management, LLC — Glynn SRI Quality Growth Composite **GIPS®** Report

		Composite Assets			Annual Performance Results			3-Year Standard Deviation			
Year End	Total Firm Assets (millions)	US Dollars (millions)	Number of Accounts	% of Carve-Outs	% of Bundled Fee	Com Net	posite Pure Gross	S&P 500	Composite Dispersion	JAG Pure Gross	S&P 500
2020	1,963	71	24	63%	86%	27.70%	30.23%	18.40%	0.65	18.41%	18.53%
2019	1,516	63	22	98%	92%	36.79%	39.50%	31.49%	1.20	12.22%	11.93%
2018	1,070	47	22	98%	93%	-6.63%	-4.75%	-4.38%	0.76	10.79%	10.80%
2017	1,181	52	20	98%	93%	18.09%	20.43%	21.83%	0.49	9.92%	9.92%
2016	1,051	54	22	99%	94%	9.71%	11.91%	11.96%	0.68	10.69%	10.59%
2015	1,122	51	22	99%	100%	-3.31%	-1.35%	1.38%	0.82	10.86%	10.48%
2014	1,212	53	21	99%	100%	9.25%	11.45%	13.69%	0.26		
2013	1,141	66	22	33%	94%	29.74%	32.33%	32.39%	1.68		
9 months 2012*	949	52	23	17%	100%	0.65%	2.02%	3.03%	N/A		
3 Year Annual						17.71%	20.09%	14.21%			
5 Year Annual						16.14%	18.49%	15.24%			
Information f	for period(s) e	nding June 30,	, 2021								
2nd Qtr. '21	2,175	100	29	69%	0%	7.89%	8.08%	8.55%	0.24		
Since Inc Ann.						15.26%	16.35%	15.11%			

#### **Portfolio Management Team**



Michael P. Walsh Vice President & Portfolio Manager



Matthew R. Walsh Vice President & Portfolio Manager



Sandra J. Shotwell Vice President & Director of Client Service

JAG Capital Management, LLC, (the "Firm") is a Registered Investment Adviser. The Firm's Glynn SRI Quality Growth Composite (the "Composite") is a composite of actual accounts invested in the Glynn SRI Quality Growth investment strategy. The composite was formally created March 31, 2012 from pre-existing client accounts with an inception date of 3/31/2012. Returns are presented gross and net of management fees and include the reinvestment of all income. Net of fee performance was calculated using actual management fees. There is no guarantee that an investment with the strategy will meet its investment objectives. Performance is reported in US Dollars. Past performance should not be considered indicative of future performance. Any investment contains risk including the risk of total loss.

JAG Capital Management, LLC is a Missouri company and a wholly owned subsidiary of J.A. Glynn & Co., registered as an Investment Adviser with the Securities and Exchange Commission under the Investment Advisers Act of 1940, as amended. Prior to May 1, 2013, JAG Capital was defined and conducted business as J.A. Glynn & Co. with the advisery business under the name JAG Advisors. The redefinition was a result of corporate restructuring.

The Glynn SRI Quality Growth Composite is comprised of retail and institutional accounts that invest in high quality, reasonably valued, growth companies with an average "large" market capitalization and socially screened bias. On January 1, 2014 the composite was redesigned for better tracking of the stock-only portfolio and not the ETFs in some client accounts for diversification. Former composite was stocks and ETFs with varying levels of ETF exposure. Minimum account size for the composite is \$100,000. This strategy typically owns 30-40 securities throughout roughly ten sectors. Companies typically exhibit significantly faster historical earnings growth than that of the S&P 500 and/or their peers.

The index comparison is appropriate for the following reason: the Standard & Poor's 500 Total Return Index is an unmanaged index consisting of 500 companies generally representative of the market for the stocks of companies in leading industries of the US economy. As of 1/1/10, the Firm changed from the S&P 500 Adjusted return index to the S&P 500 Total Return index to better reflect the composite strategy. This index is used for comparison purposes only and are not meant to be indicative of a portfolio's performance, asset composition, or volatility. The performance of the Composite may differ markedly from that of compared indices due to varying degrees of diversification and/or other factors. Return calculations for the Composite are provided by Advent Axys and calculated by JAG. Individuals cannot invest directly in any index.

JAG Capital Management, LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. The Firm has been independently verified for the periods April 1, 1996 to December 31, 2020. A copy of the verification report (s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The Glynn SRI Quality Growth Composite included portfolios prior to 1/1/14 that had the equity asset class

carved-out and a cash allocation towards this asset class.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Policies for valuing portfolios, calculating performance, preparing GIPS Reports, and a list of composite descriptions are available upon request.

The Firm's maximum investment advisory fee schedule for the Glynn SRI Quality Growth Composite is an annual fee of 1.00% on the first \$5 million; 0.80% on the next \$5 million; 0.60% on the balance.

Annual composite dispersion is calculated through the use of an equal-weighted standard deviation for the

accounts included in the composite for the entire year

The 3 Year Standard Deviation and Annual and quarterly composite dispersion is calculated through the use of an equal-weighted standard deviation for the accounts returns on a pure gross of fees basis included in the composite for the entire year or quarter, respectively. The 3 Year Standard Deviation was not displayed for 12/31/13 or 12/31/14 as the composite did not have 36 months of history.

All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be

guaranteed. The information contained herein should not be construed as personalized investment advice and hould not be considered as a solicitation

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